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Hans has been in the group benefits industry for over thirty years. He joined United Actuarial Services, Inc., in 2006 and was its chief executive officer at the time of its acquisition by Foster & Foster in April of 2026. Hans is currently the lead consultant to several multiemployer health care funds. He is also a frequent speaker and author on health care quality and cost-containment strategies. Hans holds several industry designations including Certified Employee Benefit Specialist, Certified Financial Planner, Chartered Life Underwriter, and Fellow Life Management Institute. Among his duties, Hans oversees the health fund client services of Foster & Foster's Carmel, Indiana office, and provides additional support to the company's compliance and research department.