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Josh Periard has over 20 years of experience in the group benefits industry, working first with Manulife in Waterloo and Toronto in their health and dental customer service department, claims department, and life insurance department for group and individual life insurance in new business and underwriting. He then began working for Great-West Life, now Canada Life, in disability claims case management, as an associate manager of client service. He has been in business development national accounts as an account executive for the last seven years. Josh has specialized in working with a variety of groups, including unions, associations and franchise benefit plans. Throughout his career, he has been able to garner experience from his extensive background in group benefits to help him provide knowledgeable, strategic insights to organizations as well as superior customer service. Josh studied at Wilfred Laurier University, majoring in political science with a minor in English, where he was elected to the board of directors for the student's union twice. He was the chair of various committees while being a member of the board of directors, and in his final year, he was the chief elections officer. Josh has achieved his ALMI and ACS designations through LOMA and received the Certified Employee Benefit Specialist® (CEBS®) designation in 2014. He is a member of the International Foundation of Employee Benefit Plans CEBS Committee. Josh has earned many accolades throughout his career, with the most recent being a Top Sales Winner for 2023 for Canada Life.